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Product Manager · Building with AI

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Product manager with 8+ years across pricing, market intelligence, and energy. I find manual, repetitive workflows, automate them, and ship the product end to end, from customer interviews and PRDs through UAT, go-live, and adoption. In 2026 I built 6 AI products solo, from problem statement to production; five are live.

01 EXPERIENCE

Freyr Energy — Senior Product Manager — Aug 2026 – Sep 2026

Problem: Insights from 100 MB Excel files relied on slow, error-prone manual analysis that bottlenecked the team.

Solution: Replaced it with a Claude skill that turns the raw files into ready insights with zero human intervention.

Outcome: **20+ hours a week** freed up for the team and **80%** better accuracy on the insights it relies on.

Also: owned 5+ PRDs end to end, turning business problems into product changes from requirements through go-live.

FutureBridge — Product Consultant — Aug 2024 – Jul 2026

Market-intelligence SaaS

Problem: Subscribers of a market-intelligence SaaS struggled to find relevant insight, and engagement lagged.

Solution: Owned the roadmap from customer interviews, usage analytics, and competitive benchmarking; led engineering and UX teams to ship AI search, new dashboards, a news spotlight, and personalization.

Outcome: Daily active users up **35%** across the subscription base after the AI search and personalization launch.

AI adoption for a Fortune 20 energy client

Problem: Unplanned equipment downtime was costly, and the client lacked a clear case for which AI to adopt.

Solution: Scanned 20+ innovations, built a **$22M** business case, ran a 5-month AI predictive-maintenance pilot.

Outcome: Unplanned downtime cut **34%** in the pilot; the client adopted it network-wide (est. **$1 Bn+** savings).

Also: carried a $330K individual target within a $2.5M practice and hit **110%** in FY25–26; wrote 35+ proposals, opened 10+ client meetings through outbound, shaped sales strategy with the practice director, and managed 4 analysts.

KPMG India Services LLP — Product Consultant — May 2021 – Jun 2024

Pricing SaaS (web + mobile) for six business verticals of a ₹4-trillion company · Python, SAP MM/SD, PostgreSQL

Problem: Pricing was manual and varied by sales office, with no live view of the market, so margin leaked.

Solution: Designed and shipped a pricing tool with OCR market-price capture, Platts, Argus and ICIS feeds, SAP and API integrations, a standard approval workflow, and ML price recommendations; ran the ₹23 Cr program across Java, data science, SAP, and DB teams; owned ETL design, SQL analysis, and UAT through go-live; then defined the KPIs, built a top-down and bottom-up impact baseline, and led the post go-live PMO.

Outcome: **12%** sales-volume growth worth **₹1,500 Cr+** in year one; product usage up **72%** within a year.

Also: reviewed pricing for a ₹1,000 Cr gas portfolio; the Board took all its advice (+10% volume, 15+ customers).

Indian Oil Corporation, Panipat — Production Engineer — Aug 2016 – May 2019

Delivered ₹125+ Cr in production value and saved ₹50+ Cr via plant-control automation; cut permit cycle time 90% with an online work-permit system on SAP; wrote 50+ SOPs; 1000+ accident-free days; rated Outstanding 3 years running.

02 PORTFOLIO

IPO Analyst Agents — Multi-agent IPO research · Runs daily — GitHub

Problem: Reading every open IPO's prospectus (RHP) closely enough to make a buy call takes days per issue.

Solution: 12+ AI agents orchestrated by LangGraph: eight analyse one RHP section each in parallel, others run peer valuation, sentiment, and synthesis, and an advisor agent sends a daily BUY / NO BUY report to Telegram. Every figure is verified against its cited page and every summary is LLM-judged; $5 cost cap per IPO, 550+ offline tests.

TrustLink — Vendor management · Live MVP — vendor-management-eta-dun.vercel.app

Problem: Vendor onboarding is a manual slog of spreadsheets, emails, and chased documents, with no audit trail.

Solution: One auditable workflow: auto-shortlisting against a requirement, self-service document collection, automated compliance checks, human-approved routing, versioned contracts, and renewal reminders.

Also built: Ozzy (AI for kids) · Pic N Choose (waste sorting) · Padosi (home-food ordering) · Convoy (sales coaching)